Strategic Sourcing Performance Development

Strategic Sourcing Challenges

Global Sourcing Best Practice

Competency and Capability Framework

Identified Sourcing Skill Gaps

Coaching

Blended Solutions Library

- Strategy, Governance, Leadership
- Supplier Selection, Contracting
- Transition and Change
- Relationship / Performance Management

Consultancy

Work-Based Learning and Performance Management

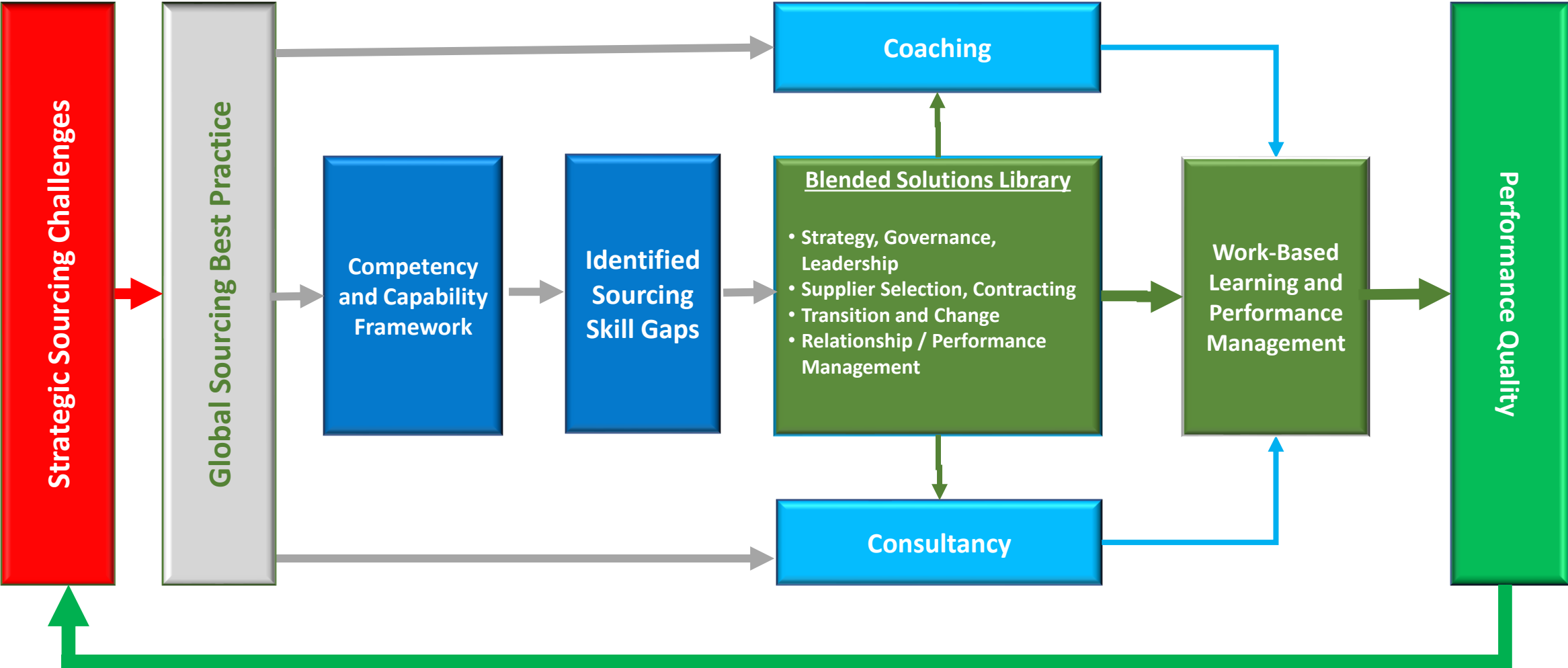**Performance Quality**

Blended Solutions Library

Titles that cover all the phases of the strategic sourcing lifecycle in a range of formats, including online on-demand video, webinars and workshops to meet the needs of every organisation.

Costs of on-demand videos when purchased for groups can be less than £10 per learner / course.

Introduction to Strategic Sourcing

Designing Governance

Managing Risk in Strategic Sourcing

Managing Change

Contracts and Commercial Models

Commercial Relationship Management

Transition and Exit

Strategy and Leadership

Performance Management

Designing and Managing KPIs

Supplier Selection

Introduction to Governance

GSA Performance Certification Framework

Competencies and Capability Framework	GSA Qualifications Framework	Assessment	Costs
Levels 1 and 2 "Is aware.." "Knows about…"	**Foundation Certificate**	• Online tests • 5 courses: Governance (2); Contracting; Supplier Selection; Performance Mgmt	c. £ 155/learner
Level 3 "Is doing…"	**Practitioner Certificate**	• Foundation pre-requisite • 2 WBL papers	c. £ 655 / learner.
Level 4 "Leads and guides…"	**Diploma**	• 4 WBL papers • Webinar series	c. £ 1950 /learner